



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

*The Voice for Real Estate in Northern Virginia*

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**NORTHERN VIRGINIA AREA\***  
**HOME SALES REPORT**  
 April 2011

HOME SALES	2011	2010
Detached	651	806
Attached	410	591
Condos & Co-ops	391	525
Total	<b>(-24.45%) 1,452</b>	1,922
Average Days On Market	<b>(+32.61%) 61</b>	46
New Pending Sales	<b>(-22.69%) 1,986</b>	2,569
<b>ACTIVE LISTINGS</b>		
Detached	2,599	2,584
Attached	923	1,012
Condos & Co-ops	1,221	1,457
Total	<b>(-6.13%) 4,743</b>	5,053
Months Supply	<b>(+24.25%) 3.27</b>	2.63
<b>SALES PRICE</b>		
Average	<b>(+3.03%) \$472,484</b>	\$458,611
Median	<b>(+4.87%) \$409,000</b>	\$390,000
<b>YEAR TO DATE</b>		
YTD Homes Sold	<b>(-14.07%) 4,829</b>	5,620
YTD Sales Volume	<b>\$2,194,607,034</b>	\$2,465,611,937
YTD Average Sales Price	<b>(+3.59%) \$454,464</b>	\$438,721

**\*EDITOR'S NOTE:** Figures are based on data extracted from RealEstate Business Intelligence, LLC (RBIntel).

Figures include data collected from the counties of Fairfax and Arlington, and the cities of Alexandria, Falls Church, Fairfax, and the towns of Vienna, Herndon and Clifton. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIntel may not reflect all real estate activity in the market.

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