



NORTHERN VIRGINIA ASSOCIATION OF REALTORS®

*The Voice for Real Estate in Northern Virginia*

8407 Pennell Street, Fairfax, Virginia 22031

Tel: 703.207.3216 | E-mail: webmaster@nvar.com

**GREATER NORTHERN VIRGINIA AREA\***  
**HOME SALES REPORT**  
**APRIL 2011**

HOME SALES	2011	2010
Detached	1,322	1,634
Attached	727	1,073
Condos & Co-ops	486	668
Total	<b>(-24.89%)</b> 2,535	3,375
Average Days On Market	<b>(+40.58%)</b> 65	46
New Pending Home Sales	<b>(-18.24%)</b> 3,568	4,364
<b>ACTIVE LISTINGS</b>		
Detached	6,244	5,971
Attached	1,537	1,614
Condos & Co-ops	1,497	1,742
Total	<b>(-0.53%)</b> 9,278	9,327
Months Supply	<b>(+32.44%)</b> 3.66	2.76
<b>SALES PRICE</b>		
Average	<b>(+5.88%)</b> \$411,352	\$388,514
<b>YEAR TO DATE</b>		
YTD Homes Sold	<b>(-16.78%)</b> 8,453	10,157
YTD Sales Volume	\$3,303,910,549	\$3,802,342,305
YTD Average Sales Price	<b>(+4.41%)</b> \$390,857	\$374,357

\* EDITOR'S NOTE: Figures are based on data extracted from RealEstate Business Intelligenc, LLC (RBIntel). Figures include data collected from Fairfax County, City of Fairfax, Arlington County, Alexandria, Town of Falls Church, as well as Prince William, Loudoun, Fauquier, Culpeper, Madison, Orange, and Rappahannock counties. Ground Rent units are included in Condos & Co-ops. The information is deemed reliable but not guaranteed. Data maintained by RBIntel may not reflect all real estate activity in the market. Median sales price data unavailable for Greater Northern Virginia region.

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